Sage 300 ERP | Customer Brief

Catholic Cemeteries Association Builds Efficiency and Saves Money With Sage 300 ERP

The Catholic Cemeteries Association (CCA) owns and manages 30 cemeteries on behalf of the Archdiocese of Hartford. It is the second-largest such association in the country, with ten office locations and nearly 130 employees including seasonal workers. CCA has complex reporting requirements involving multiple locations and departments, and CCA also performs its payroll in house. To meet its exacting accounting needs, CCA relies on Sage 300 ERP.*

Best Value

The company had been using an older version of Sage Pro ERP that had not been updated in years and was no longer keeping up with CCA's increasing requirements. "We looked at several solutions before selecting Sage 300 ERP," recalls Bob Salvato, director of finance for CCA. "Sage 300 ERP represents the best value: It offers all of the features and functionality that we need now, it is scalable to keep up with the organization's future growth, and it is straightforward to implement and use."

Strong Core Capabilities

The organization's payroll involves accommodating a collective bargaining agreement with more than 200 task codes. Salvato reports that Sage 300 ERP easily handles the challenge. "We import time entries from each location and process payroll weekly in Sage 300 ERP," he says. "Checks, complete with signatures, are printed on blank check stock. It is accurate, efficient, and it saves us time and money."

CCA imports sales and cash receipt data from its industry-specific HMIS application. The level of detail supported by Sage 300 ERP enables CCA to generate the detailed financial statements the organization uses to monitor its own fiscal health and to report to the Archdiocese of Hartford. "My team can access the records and monitor their own department's performance," explains Salvato. "Easy access to information helps our organization to be much more efficient."

System Stability

Salvato recalls that once, in the middle of a vendor check run, CCA's office lost power. Hours later, when the power was restored, staff worried what damage the outage may have done to the system and data. "We rebooted the server, fired up Sage 300 ERP, and quite literally, it picked up printing exactly where it left off. We were relieved and very impressed.

"We have not given Sage 300 ERP a challenge it hasn't delivered on," concludes Salvato. "And we have bigger plans for it in the future. The software's capabilities are impressive."

*Sage 300 ERP was named Sage ERP Accpac when CCA initially implemented this solution. The product names have been updated in this case study to reflect current naming.

Customer
Catholic Cemeteries Association of the Archdiocese of Hartford, Inc.

Industry
Cemetery Association

Location
North Haven, Connecticut

Number of Locations
Ten

System
Sage 300 ERP

Sage Payroll

Sage
6561 Irvine Center Drive
Irvine, CA 92618
866-530-7243
www.Sage300ERP.com

sage

About Sage:

Sage North America is part of The Sage Group plc, a leading global supplier of business management software and services. At Sage, we live and breathe business every day. We are passionate about helping our customers achieve their ambitions. Our range of business software and services is continually evolving as we innovate to answer our customers' needs. Our solutions support accounting, operations, customer relationship management, human resources, time tracking, merchant services, and the specialized needs of the construction, distribution, manufacturing, nonprofit, and real estate industries. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs more than 13,500 people and supports more than 6 million customers worldwide. For more information, please visit the website at NA.Sage.com or call 866-996-7243. Follow Sage North America on Facebook at: Facebook.com/SageNorthAmerica and Twitter at: Twitter.com/sagenamerica.